



Company Overview

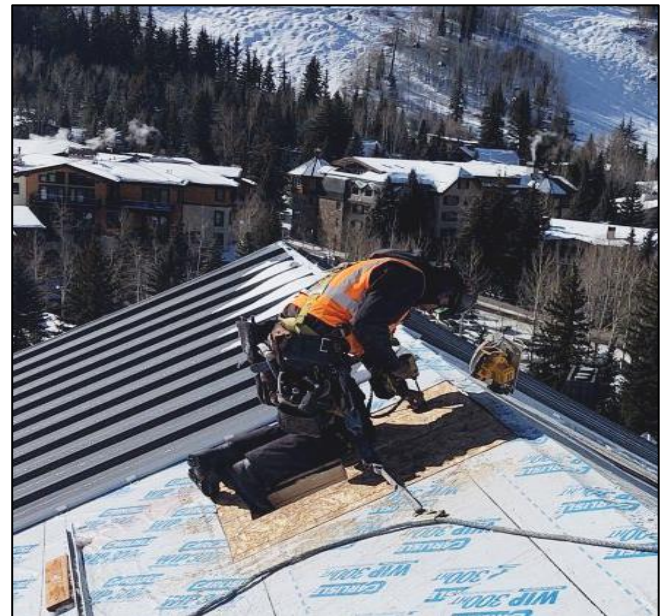
Ridgefield Partners is pleased to offer a Rocky Mountain Roofing Contractor for acquisition. In business for nearly 50 years, the Company's team specializes in Residential (~53.5% Revenue) and Commercial (~44.0% Revenue) roofing installation for clients. In FY2025 the Company expects to return to its historic revenue mix of approximately 75% Residential, 25% Commercial work. The Company also offers Snow/Ice Removal, Gutters, and Custom Fabrication.

Transaction Overview

The Seller is approaching retirement age and desires a full sale of 100% of the Company's assets or equity. The Seller is committed to helping the Buyer preserve and build on the reputation that his Company has earned over 50 years and is open to a transition period lasting up to 12 months.

Investment Highlights

- **Technical Experts in Mountain Roofing:** The Company specializes in designing and installing roofing systems in harsh mountain conditions.
- **Premium Brand Reputation:** The Company has established itself as the go-to roofing contractor for homeowners, general contractors, and real estate developers in its region.
- **Tenured Management Team:** The Company's average tenure amongst its 84 employees is over 5 years – a testament to the Company's culture and stability.
- **Desirable Real Estate & Facility:** The Company's purpose-built facility, fabrication shop, and associated real estate are available to acquire simultaneous to the business transaction.



Financial Highlights

FYE 5/31	2022	2023	2024	2025E
Revenue	\$10.7MM	\$15.9MM	\$15.8MM	\$16.2MM
Gross Profit	\$2.3MM	\$3.6MM	\$4.1MM	\$6.1MM
<i>Margin</i>	<i>21.7%</i>	<i>22.8%</i>	<i>26.2%</i>	<i>38.0%</i>
Adj. EBITDA	\$1.3MM	\$2.2MM	\$2.8MM	\$4.1MM
<i>Margin</i>	<i>11.7%</i>	<i>14.1%</i>	<i>17.9%</i>	<i>25.3%</i>

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