

# Company Overview #052501

### **Company Overview**

Ridgefield Partners is pleased to offer an Aftermarket Auto Parts Remanufacturing company for acquisition. In business for more than 30 years, the Company specializes in disassembling, repairing, and remanufacturing automatic, American-made transmissions – which they resell to transmission and repair shops across the Western United States. The Company is family-owned and the Sellers desire a full or majority sale of the Company's equity or assets.

#### **Investment Highlights**

- Self-Sustaining Procurement Cycle: The Company's key material input is the transmission core – which they disassemble, repair, and rebuild to operating specifications. These cores are typically sourced from their customers in a virtuous cycle.
- Turnkey Management Team: The Sellers have intentionally developed a team of second layer management that is fully equipped to manage and execute the day-to-day operations of the business. Primary functions such as shop operations, logistics, and admin/finance are handled by distinct managers who are responsible for each task.
- Purpose-Built Facility with Scalable Capacity: The Company operates out of a 20,000 sq. foot facility owned and designed by the Seller for efficiency and growth. Features include five loading/unloading bays, 21 builder stations, and two test Dyno machines.



## Financial Highlights

FYE 12/31	2022	2023	2024	2025E
Revenue	\$14.17M	\$14.56M	\$14.85M	\$15.15M
Gross Profit  Margin	\$4.80M 34%	\$5.36M 37%	<b>\$4.96M</b> <i>33%</i>	<b>\$5.36M</b> <i>35%</i>
Adj. EBITDA  Margin	\$2.20M 16%	<b>\$2.88M</b> 20%	<b>\$2.61M</b> <i>18%</i>	<b>\$3.10M</b> 20%

#### **Contact Information**



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