



Company Overview

Ridgefield Partners is pleased to offer an Asset-Light, Dedicated Aftermarket Automotive 3PL for acquisition. Established in 2012, the Company has developed a ubiquitous North American transportation network that is purpose-built to service aftermarket automotive parts OEMs with complex, time-sensitive supply chain requirements. The Company has demonstrated high-end stability due to its dedicated customer contracts, which preserve rates and volume in spite of ongoing spot market headwinds.

Transaction Overview

The Company is owned 51-49% by the founding business partners (each a “Seller”). The Sellers are aligned in their shared goal to complete a full sale of the Company’s assets or equity. They will consider rolling equity with the right partner on an extremely selective basis.

Investment Highlights

- **Dedicated Freight Contracts:** The Company is a dedicated logistics partner to some of the world’s largest automotive OEMs. Its primary customer has renewed its Master Transportation Agreement each year since 2016 due to the Company’s reliability and high service levels.
- **Turnkey Specialty Carrier Network:** The Company has built a carrier network of over 6,500 specialty, regional carriers to support clients with shipping needs across the United States, Canada, and Mexico.
- **Natural Growth Opportunities:** The Company’s automotive and industrial specialization makes it well-positioned to increase wallet share and add new customers by offering complementary services such as warehousing and fulfillment.



Financial Highlights

FYE 12/31	2023	2024	2025 (Q3 TTM)
Revenue	\$49.4MM	\$54.0MM	\$67.1MM
Gross Profit Margin	\$8.3MM 16.9%	\$6.8MM 12.6%	\$8.0MM 11.9%
Adj. EBITDA Margin	\$5.4MM 10.9%	\$3.7MM 6.9%	\$4.6MM 6.9%

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