



## Company Overview

Ridgefield Partners is pleased to offer an Asset-Based Dry Van & Refrigerated Freight Transportation Company for acquisition. Established in 2002 and headquartered in the Midwest – the Company specializes in dedicated, on-time logistics for customers spanning Automotive, Produce, Household Goods, and Energy/Solar end markets. With a strong reputation for safety, service, and culture – the Company has become a trusted, embedded logistics partner to its customers, many of whom have worked with the Company for decades.

## Transaction Overview

The Company organized into four (4) operating subsidiaries that roll up into the parent company, which is owned 100% by the Seller, who desires a full sale of the Company’s assets or equity. The Company’s headquarters (building & land) are also owned by the Seller, whose preference is to sell the real estate simultaneous to the sale of the business – either to the Acquirer or in a sale-leaseback format to a third party.

## Investment Highlights

- **Dedicated, Contracted Customers:** The Company has earned a reputation for cost-effectiveness, timely delivery, and innovative problem solving – contributing to multiple customer relationships that have endured for over 20 years.
- **Track Record of M&A Integration:** In 2024, Management successfully closed and has since integrated a proprietary acquisition that contributed to ~30% YoY revenue growth in 2025 and Adj. EBITDA margin expansion from 8.4% to 9.7%.
- **Well-Maintained Company Fleet Assets:** The Company operates a fleet of 117 tractors and 247 trailers. Company assets are serviced by in-house mechanics on a rigorous maintenance schedule.



## Financial Highlights

FYE 12/31	2023	2024	2025
Revenue	\$18,009,420	\$17,161,448	\$22,300,808
Gross Profit	\$5,288,638	\$5,016,281	\$7,391,955
Margin	29.4%	29.2%	33.1%
Adj. EBITDA	\$1,656,765	\$1,442,158	\$2,168,320
Margin	9.2%	8.4%	9.7%

## Contact Information



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