



## Company Overview

Ridgefield Partners is pleased to offer an East Coast-based multi-unit primary care platform for acquisition. The Company is a physician-led primary care platform that specializes in primary care, preventative services, women's health, and mental health services. The Company has built a scalable, multi-site care delivery model with strong patient loyalty, diversified payer relationships, and a proven playbook for de novo expansion and tuck-in acquisitions.

## Transaction Overview

The Sellers desire a majority sale of the Company's assets or equity. The Sellers are open to a 100% sale or to a majority sale and a long transition period of accelerated growth with their new partner. The Sellers are prioritizing a partner who brings a strong track record of scaling clinical practices and tech-based telehealth platforms.

## Investment Highlights

- **Scale & Footprint:** The Company operates multiple locations serving a large and growing patient panel across a densely populated metro.
- **Growth Trajectory.** The Company has demonstrated a consistent track record of organic growth, driven by patient volume increases, new provider onboarding, and site-level maturation.
- **Revenue Quality:** Revenue is highly recurring in nature, with strong patient retention, competitive payor reimbursement and low denial rates.
- **Market Opportunity:** Primary care remains significantly fragmented, with independent and small-group practices remaining most of the market.



## Financial Highlights

FYE 12/31	2023	2024	2025	2026E
Revenue	\$5.3MM	\$8.2MM	\$11.6MM	\$15.1MM
Net Income	\$0.4MM	\$1.3MM	\$1.6MM	\$2.2MM
Margin	7.0%	15.8%	13.8%	14.5%
Adj. EBITDA	\$0.9MM	\$1.9MM	\$2.6MM	\$3.2MM
Margin	17.4%	23.5%	22.3%	21.1%

## Contact Information



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