



### Company Overview

Ridgefield Partners is pleased to offer a well-established Commercial Plumbing & Construction Services company for acquisition. Headquartered in the Southwest, the Company specializes in performing complex scopes of work that require high-end technical capabilities and execution. Typical building types include offices, retail centers, industrial facilities, semiconductor plants, educational institutions, and surgery centers in a major metropolitan area.

### Transaction Overview

The Company is wholly owned by a single individual (“Seller”) – who desires a full sale of the Company’s assets or equity. The Seller is open to rolling equity on a case-by-case basis and is committed to a post-closing transition period of 12-24 months, depending on Buyer preference.

### Investment Highlights

**Best-in-Class Tech Integration:** The Company has invested in best-in-class platforms across estimating, design, documentation, and field execution. Disciplined technology adoption improves bid accuracy and consistently differentiates the Company from less efficient competitors.

**Deep, Experienced Management Team:** The Company’s team has a large team of dedicated employees with an average of 4.2 years of tenure. This leadership layer anchors the Company’s institutional knowledge and will support seamless continuity post-transaction.

**Extensive Backlog & Work-in-Process:** The Company’s longstanding market reputation and relationships with general contractors have yielded a strong inbound flow of job opportunities. The Company is currently carrying the strongest backlog in its history – supporting consistent, sustained growth. Existing infrastructure could support ~2x topline revenue without significant capital investment over the next 2-3 years.



### Financial Highlights

FYE 12/31	2023	2024	2025	TTM (3/31/26)
Revenue	\$12.0M	\$13.5M	\$15.5M	\$16.8M
Gross Profit Margin	33.9%	32.1%	30.1%	34.8%
Adj. EBITDA Margin	33.8%	31.3%	25.2%	29.2%
CAGR	~14%			

### Contact Information



**Richard Waryn, Partner**  
Email: [rwaryn@ridgefieldpartners.com](mailto:rwaryn@ridgefieldpartners.com)  
Phone: (720) 412-6140



**Michael Seeley, Partner**  
Email: [mseeley@ridgefieldpartners.com](mailto:mseeley@ridgefieldpartners.com)  
Phone: (425) 351-1240