



Company Overview

Ridgefield Partners is pleased to offer an Asset-Based LTL Trucking Company for acquisition. Established in the 1960s, the Company specializes in Less-than Truckload (LTL) Transportation, Airfreight Cartage, and Warehousing services. The Company is headquartered in the Pacific Northwest and operates a network of seven terminals in Washington, Oregon, and California – enabling flexible, end-to-end distribution throughout the region.

Transaction Overview

The Company is wholly owned by an individual Seller, who desires a full sale of the Company’s assets or equity. The Seller is not operationally involved in the business and expects to exit within a mutually agreed period following the Closing of the Transaction. Seller is retirement age and averse to rolling equity.

Investment Highlights

- **Six-Decade Brand and Customer Relationships:** The Company has cultivated a trusted regional brand –building deep, multi-decade relationships with customers across the Pacific Northwest.
- **Dense Regional Footprint:** The Company operates seven strategically positioned service center terminals across the Pacific Northwest- enabling next-day LTL delivery to ~90% of addresses in the region.
- **Customized Technology Platform:** The Company’s purpose-built technology platform creates meaningful switching costs by embedding deeply into customers' day-to-day logistics workflows, reinforcing retention and operational scalability.



Financial Highlights

FYE 12/31	2023	2024	2025
Revenue	\$9,194,142	\$8,123,685	\$9,139,812
Gross Profit <i>Margin</i>	\$2,010,607 <i>21.9%</i>	\$1,657,416 <i>20.4%</i>	\$2,006,165 <i>21.9%</i>
Adj. EBITDA <i>Margin</i>	\$554,463 <i>6.0%</i>	(\$113,542) <i>(1.4%)</i>	\$593,241 <i>6.5%</i>

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