



Company Overview

Ridgefield Partners is pleased to offer High-Growth, Flatbed Freight Brokerage for acquisition. Established in 2016, the Company specializes in oversized and over-dimensional freight, primarily for customers in Building Materials, Construction, and Metal Fabrication end markets. With a network of over 5,000 carriers across the United States, the Company provides comprehensive, nationwide coverage. The Company is headquartered in Arizona.

Transaction Overview

The Company is owned 70.0% / 30.0% by the founder and his brother (the “Seller(s)”). The Sellers desire a majority sale of the Company’s assets or equity and would be enthusiastic to meaningfully partner with the Buyer to further scale the business post-close.

Investment Highlights

- **Proprietary Technology Platform:** The Company's proprietary customer portal and custom-built technology platform automate key operational workflows, improving customer service, and increasing organizational efficiency.
- **Attractive Customer End Markets:** The Company primarily serves construction, building materials, and equipment customers that require specialized transportation equipment and expertise.
- **Lean, Scalable Operating Model:** The Company has a remarkable ~\$2.0M revenue per employee on a TTM basis – employing just 22 total workers, eight (8) of whom are located in a nearshore office that offers significant labor cost efficiency.



Financial Highlights

FYE 12/31	2024	2025	TTM (6/30)	2026P
Revenue	\$16,420,070	\$24,644,235	\$42,398,529	\$68,260,553
Gross Profit Margin	\$2,873,824 17.5%	\$4,055,496 16.5%	\$6,167,278 14.5%	\$9,227,558 13.5%
Adj. EBITDA Margin	\$670,333 4.1%	\$1,888,327 7.6%	\$2,937,083 6.9%	\$4,814,483 7.1%

Contact Information



Todd Harman, Partner
Email: tharman@ridgefieldpartners.com
Phone: (971)302-2412



Eric Meek, Managing Director
Email: emeek@ridgefieldpartners.com
Phone: (317) 258-6517