



Company Overview

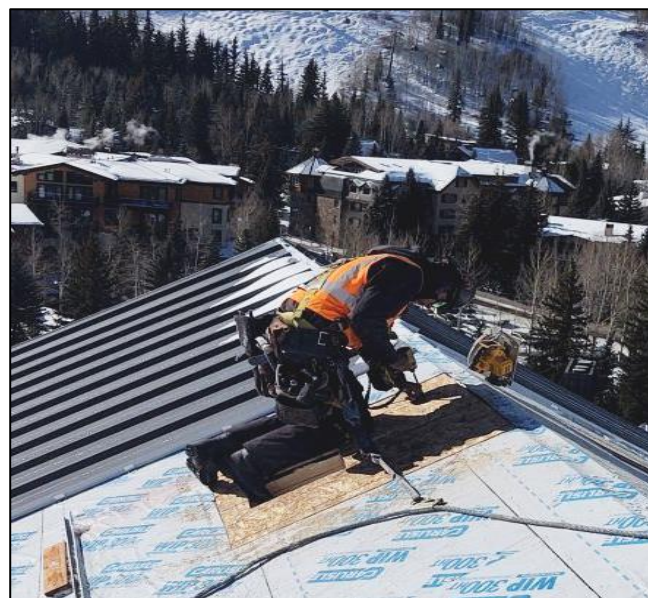
Ridgefield Partners is pleased to offer a Residential & Commercial Roofing Contractor for acquisition. Headquartered in the Rocky Mountain region, the Company has earned a reputation for delivering high-complexity roofing systems that withstand extreme weather conditions. The Company's service mix for FYE May 31, 2026, was ~51% Commercial and ~48% Residential – with the balance comprised of Snow Removal and other Misc. Services.

Transaction Overview

The Seller is approaching retirement age and desires a full sale of 100% of the Company's assets or equity. The Seller is committed to ensuring the Company and its employees are positioned for success and is open to a transition period of up to 12 months. There is an heir apparent in place who intends to remain with the Company post-close.

Investment Highlights

- **Technical Experts in Mountain Roofing:** The Company specializes in designing and installing roofing systems in harsh mountain conditions.
- **Premium Brand Reputation:** The Company has established itself as a leading provider of roofing services to homeowners, general contractors, and real estate developers across the Rocky Mountain region.
- **Tenured Workforce:** The Company's average tenure amongst its 58 employees is over 8 years – a testament to the Company's culture and stability.
- **Desirable Real Estate & Facility:** The Company's purpose-built facility, fabrication shop, and associated real estate are available to acquire concurrently with the business transaction.



Financial Highlights

FYE 5/31	2024	2025	2026
Revenue	\$15.8MM	\$18.5MM	\$17.9MM
Gross Profit	\$4.1MM	\$4.8MM	\$5.2MM
Margin	26.2%	26.1%	28.9%
Adj. EBITDA	\$2.6MM	\$2.5MM	\$3.1MM
Margin	16.5%	13.5%	17.5%

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