



Company Overview

Ridgefield Partners is pleased to offer a High-Growth, Contract Dry Van Freight Brokerage for acquisition or investment. Established in 2015, the Company specializes in contracted dry van freight transportation for customers across North America. Staffed by a lean team of eleven (11) total U.S.-based employees – the Company consistently delivers above-average profitability due in large part to their deep customer relationships and well-built carrier network.

Transaction Overview

The Company is wholly owned by one of its co-founders (the “Seller”), who is open to up to a majority sale of the Company’s assets or equity. With the Company experiencing strong annual growth, the Seller is seeking a capital partner with a track record of scaling and accelerating freight brokerages through technology and systems implementation.

Investment Highlights

- **Recurring, Contracted Freight:** 81% of 2026 loads moved at contracted rates on repeat daily and weekly lanes.
- **Entrenched Customer Base:** The Company’s three largest customers have been with it for over a decade and operate in stable, non-volatile end markets.
- **Lean, Non-Asset Model:** A nimble team of just 11 employees manages a network of over 10,000 vetted carriers, keeping overhead low as volume grows.



Financial Highlights

FYE 12/31	2023	2024	2025	YTD Q3 2026
Revenue	\$27.8M	\$27.8M	\$30.7M	\$46.2M
Gross Profit	\$7.0M	\$5.9M	\$5.7M	\$9.0M
Margin	25.3%	21.2%	18.5%	19.5%
Adj. EBITDA	\$6.7M	\$5.5M	\$5.6M	\$8.7M
Margin	24.3%	19.9%	18.1%	18.8%

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